Michelle Pellon

Technology and AI value creation for *multi-site*, PE-backed healthcare.

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VP, AI & Analytics at KKR-backed BlueSprig Pediatrics. I have reported to the CEO in every role since 2019 and present to the board. Before BlueSprig, I carried technology through two sponsor transactions, both at Waud Capital portfolio companies. Every role was a mandate: take it, deliver it, hand it off.

PROOF POINTS

$360K+
Yearly data platform spend cut: $40K to under $10K a month

15+
M&A integrations; two 200–400 person businesses onto parent systems within 90 days

$8M · 12
Owned budget and team behind 3,000+ clinicians across 150+ sites

2
Sponsor transactions carried: IPS into PracticeTek, iOFFICE with SpaceIQ

EXPERIENCE

BlueSprig Pediatrics
2024 — Present · KKR

VP, AI & Analytics
- Own the full technology function, from help desk to data, AI, and internal applications; present roadmap, risk posture, and KPIs to a board that includes former DaVita, Humana, and IBM executives.
- Replatformed onto a DuckDB lakehouse fed from CentralReach; reporting became self-service. Cut help desk costs 30% by moving support to a managed partner.
- Put Finance and Clinical Ops on the data through an AI analytics layer, with an eval harness proving text-to-SQL accuracy.

PracticeTek (Integrated Practice Solutions)
2022 — 2024 · Waud, Lightyear

Director, DevOps
- Readied four SaaS EHR platforms for the September 2023 merger into Lightyear Capital's PracticeTek, with Waud reinvesting.
- Ran a 15-person DevOps team; downtime 8 hours → under 1; owned $4M cloud FinOps.
- Cleared Walmart Supply Chain Cybersecurity compliance in 45 days with zero findings.

W Energy Software
2021 — 2022

Director, DevOps
- Built DevOps from zero in 13 months; Infrastructure as Code cut cloud costs 25%.

Eptura (iOFFICE)
2019 — 2021 · Waud

Director, Technology
- Built the security assurance function behind $16M in Fortune 100 ARR; carried technical diligence through the 2021 SpaceIQ merger and Thoma Bravo and JMI Equity investment.

NAES Corporation
2017 — 2019

Cybersecurity Engineer
- Passed the organization's first WECC audit under NERC CIP across two 24/7 control rooms.

Earlier
2008 — 2017

Software engineering at SaaS startups: sales CRM, web crawling.

FIRST 90 DAYS IN A PORTFOLIO COMPANY

- Get the board pack onto governed, validated data before anything else changes.
- Take out the platform spend that is not buying anything; it funds the rest and shows up next quarter.
- Put Finance and Operations directly on the data, so analysts stop being a queue.
- Write the integration runbook before the next acquisition closes, so the second deal costs less than the first.

EDUCATION

Trinity University
2008

B.S. Computer Science, Cum Laude